



# ManageReinsurance

Strategic portfolio management through state-of-the-art  
internal and external data and process management



e-business  
solutions

# Why ManageReinsurance?

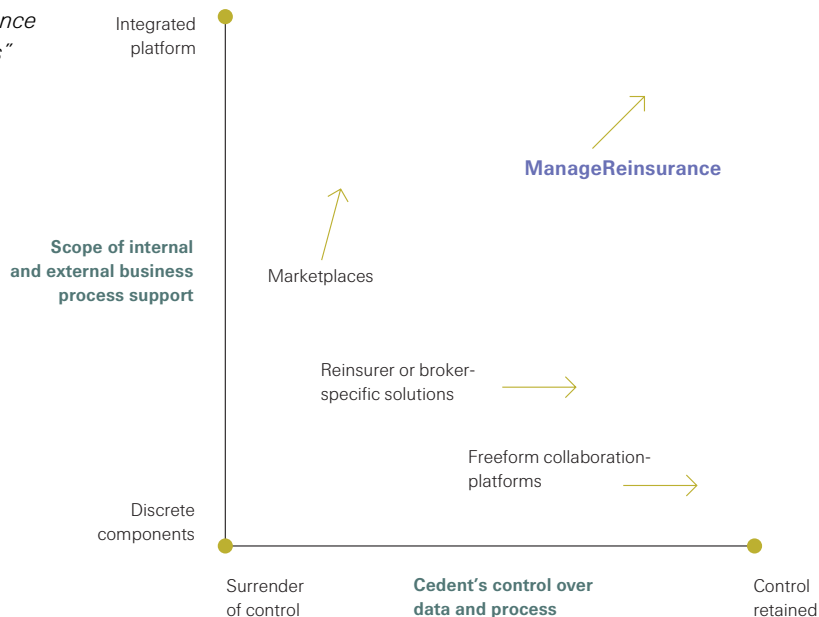
## Improve efficiency and lower your costs with ManageReinsurance

Developing a balanced portfolio and capitalising on the varied offerings of a dynamic reinsurance marketplace has become a necessity for large, diverse insurance organisations. Achieving this goal requires not only a sound reinsurance strategy, but also the implementation of tools and processes to better manage how reinsurance is purchased.

ManageReinsurance, Swiss Re's reinsurance portfolio management solution, helps you address these requirements. **Your internal reinsurance purchasing can be accelerated** using a combination of comprehensive business processes and software. You gain control over the complexity of internal reinsurance data collection and management. This results in improved transparency over all your reinsurance requirements as well as related submissions and placements. As you consolidate a higher-quality set of shared internal data, you have the basis for improved analysis and decision making.

ManageReinsurance can also facilitate your external reinsurance purchasing activities. Its innovative approach to managing your interaction with reinsurers and brokers simplifies the benchmarking of market conditions and opportunities. Ultimately, there is more time for both insurer and reinsurer to collaboratively **develop a higher-quality structured portfolio**.

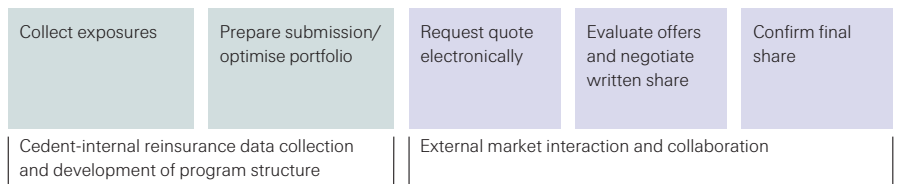
Comparison of reinsurance purchasing "e-solutions"





**Customisable business processes and software for reinsurance purchasing**

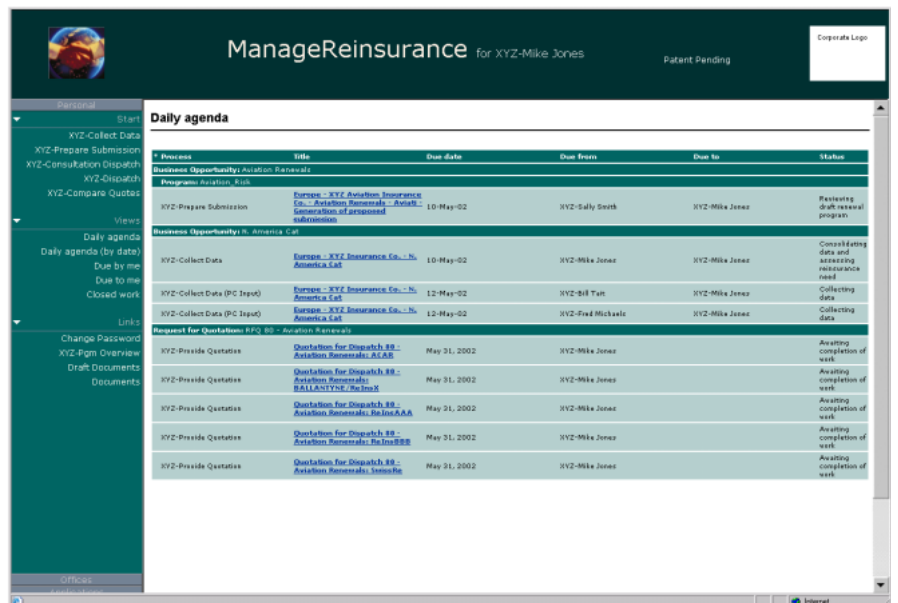
ManageReinsurance **encompasses the entire reinsurance purchasing value chain**, from the initial collection of risk-relevant data to the signing of final reinsurance prices and shares. The management of cedent-internal processes is well-supported, as well as the exchange and evaluation of defined, relevant data with reinsurers and brokers.



**The main features of ManageReinsurance include:**

- A seamless combination of human collaboration and software
- Full customisation (including business processes, master data and terminology)
- Agreed upon definitions of reinsurance-relevant data
- Provisions for interaction and data exchange with **all** reinsurers and brokers
- Support for the management and exchange of all electronic documents and attachments
- Easy global deployment
- A neutral platform for all reinsurers
- A turnkey solution
- Cedent retains control over his processes and data

*Responsibilities can be clearly defined and monitored against deadlines*



Apply now!

For additional product information, demonstration and detailed benefits of ManageReinsurance please contact your **Swiss Re Client Manager**.

For technical assistance please contact Group Business Solutions at:

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Swiss Re is one of the world's leading reinsurers with over 70 offices in more than 30 countries. In the 2001 financial year, gross premium volume amounted to CHF 28.5 billion. Swiss Re is rated "AAA" by Standard and Poor's, "Aaa" by Moody's and "A++" (superior) by A.M. Best.

#### **Legal Notice**

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ManageReinsurance provides easy to use templates for requesting quotations

### Create Request for Quotation Dispatch

Determine which programs are to be dispatched to whom.

**Business Process Information**

Title:

Lead Reinsurance Officer:

LRO please respond by:

Please return Quotation by:

Comment:

Please provide your quotation in a timely manner.

Organization Unit	LOB	Proposal	Recipients				
			SwissRe	ACAR	BALLANTYNE / Re InsXXX	Re InsAAA	Re InsBBB
Europe--XYZ Aviation Insurance Co.	Aviation (WXL Risk)	<a href="#">Aviation Per Risk</a>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Europe--XYZ Aviation Insurance Co.	Aviation (WXL Risk)	<a href="#">Aviation Quota Worldwide</a>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Europe--XYZ Aviation Insurance Co.	Aviation (WXL Risk)	<a href="#">Europe Cat XL</a>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
			All <input type="checkbox"/>	All <input checked="" type="checkbox"/>	All <input checked="" type="checkbox"/>	All <input checked="" type="checkbox"/>	All <input checked="" type="checkbox"/>

### Quotation Comparison Summary

Click on a program name for quotation details.

Legend:  
 open no quote yet received  
 nil quotation declined / quote request cancelled  
 -- not requested to quote

Europe--XYZ Accident Insurance Co. -- W. Europe Inly Renewals -- France Commercial_Fire						Recipients							
LOB (Treaty Type)	Pgm Opt	% Ceded	Num Lines	Retention/ Treaty Cap.	Adapt Pgm Option	ReInsBBB		ReInsCCC		ReInsEEE		SwissRe	
						Comm.	Share	Comm.	Share	Comm.	Share	Comm.	Share
Property (Business)	1		5	2'000'000/ 10'000'000	<input type="checkbox"/>	22%/30%	6%	nil	nil	0.6%/1.4%	25%	20%/32%	20%
	2		5	2'000'000/ 10'000'000	<input type="checkbox"/>	30%	9%	30%	7%	0.2%	17%	32%	20%

Europe--XYZ Accident Insurance Co. -- W. Europe Inly Renewals -- Switzerland General Liability						Recipients							
LOB (Treaty Type)	Pgm Opt	Layer	Layer Opt	Cover or Deductible	Adapt Pgm Option	ReInsBBB		ReInsDDD		ReInsEEE		SwissRe	
						Rate	Share	Rate	Share	Rate	Share	Rate	Share
Liability (WXL Policy)	1	1	1	10'000'000 vs 10'000'000	<input type="checkbox"/>	1.78%	9%	2%	10%	1.9%	10%	0.213%	20%
		2	1	20'000'000 vs 20'000'000		0.08%	6%	2%	10%	0.1%	10%	0.08%	20%
Liability (Clash Cover)	1	3	1	20'000'000 vs 40'000'000		0.022%	7%	2%	10%	nil	nil	0.027%	10%

Europe--XYZ Insurance Co. -- Personal Transport -- UK Motor						Recipients									
LOB (Treaty Type)	Pgm Opt	Layer	Layer Opt	Cover or Deductible	Adapt Pgm Option	ReInsBBB		ReInsCCC		ReInsDDD		ReInsEEE		SwissRe	
						Rate	Share	Rate	Share	Rate	Share	Rate	Share	Rate	Share
Motor Auto (DL General)	1	1	1	5'000'000 vs 2'500'000	<input type="checkbox"/>	nil	nil	0.055%/1.4%	11%	2%/2%	10%	0.6%/2%	10%	0.55%/1.35%	25%
Motor Auto (Cat XL)	1	2	1	20'000'000 vs 7'500'000		nil	nil	0.3%	15%	2%	10%	0.2%	10%	0.2%	25%

ManageReinsurance offers overview screens that allow you to compare quotes at a glance

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